

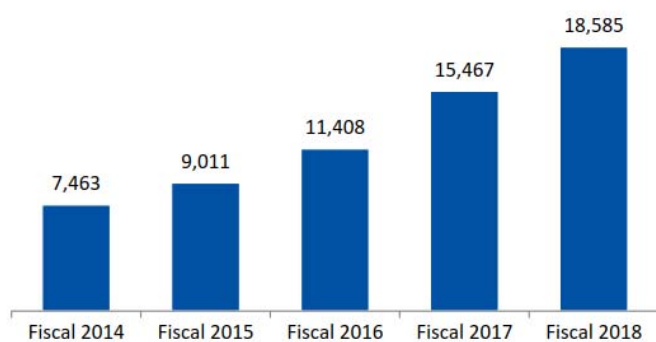
Corporate outline

Company name	ELAN Corporation
Established	February.1995
HQ	15-12 Idegawa-machi, Matsumoto, Nagano 390-0826, Japan
President	Hideharu Sakurai
Number of employees	330 (End of June.2019)
Subsidiaries	ELAN Service Corporation L-TASK Corporation

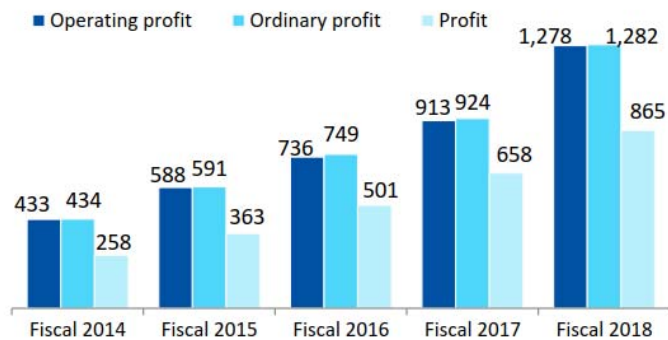


Summary of financial result

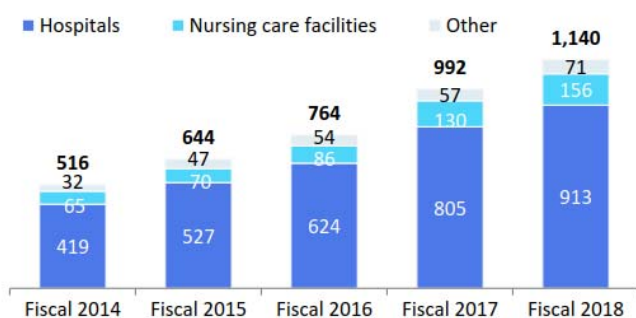
Changes in net sales (millions of yen)



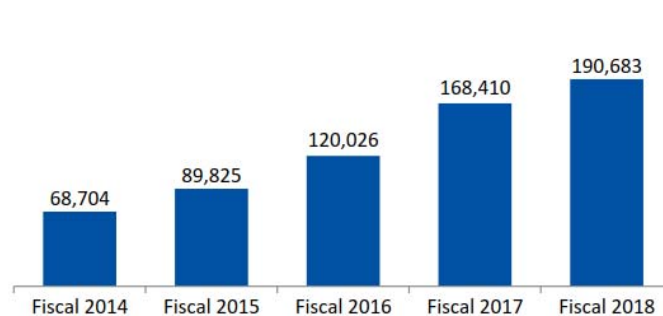
Changes in profits (millions of yen)



Changes in the number of contracted facilities



Changes in the number of monthly users (people)



About CS set

The CS Set allows people to start hospitalization and end a hospital stay without the need to bring anything in or out. There is no need for patients to assemble hospitalization supplies on their own.

CS Set users can rent clothing and towels, and receive disposable diaper pads, personal care items and other supplies needed during a hospital stay. Required items are available at the time they are needed on a daily basis at a fixed rate.



Example of the CS Set Standard Plan Note: the daily fees shown below are for reference

	Plan A Daily fee: 700 yen	Plan B Daily fee: 500 yen	Plan C Daily fee: 300 yen
Towels	Bath towel, face towel, hand towel		
Personal care items	Drinking cups, tissues, shampoo, slippers, etc.		
	Oral care product set		
Clothing	Hospital gown or training wear (top and bottom)		
	Underwear and socks		
	Nursing care pajamas, mealtime apron		

(Example) Seven-day hospital stay under Plan B
500 yen × 7 days = 3,500 yen



Business Model

For (1) services provided directly by external suppliers and (2) services provided by ELAN, the roles of all parties involved are the same; only the contract format is different.

